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What's Inside



Ag Outlook is organized by the Ag Committee of the Spencer Chamber of Commerce.

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VENDOR LIST

These folks are here to serve you.

Investment Strategies At My Booth



Your farming operation is an important investment. I understand that!

I look forward to talking with you about your investment strategies at the Ag Outlook on February 21st.

Jen Irvine

Financial Advisor

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Speaker Bios

Jolene Brown

Jolene Brown is a walking-talking spokesperson and champion for the people of agriculture. She's a farmer in Eastern Iowa, contributor to Successful Farming magazine's popular family business column, author of two great books and an inductee into the prestigious CPAE Speaker Hall of Fame. Her worldwide audiences appreciate her fun-filled spirit and valuable information. She's on a mission to share leading-edge best practices, appreciation, laughter and celebration to increase productivity, profitability and peace of mind.

Matt Campbell

Matt Campbell is a commodity risk management professional with 24 years of experience in the commercial grain industry. His clients range from large cooperative elevators to livestock feeders; from growers to ethanol plants. Matt's customer base merchandises, produces, or consumes over one billion bushels of grain annually. He has been a featured guest speaker at renewable fuels conferences, grower meetings, radio programs, and webinars. Matt earned a degree in Agricultural Business from Iowa State University in 1998. He is based in West Des Moines, Iowa.

Kristine Tidgren

Kristine is an adjunct assistant professor in the Agricultural Education & Studies Department and the director for the Center for Agricultural Law and Taxation. Kristine's work focuses on studying and interpreting laws impacting the agricultural industry. In particular, she focuses on agricultural taxation.

Since joining CALT in 2013, Kristine has written hundreds of articles and blogposts to keep tax professionals, practicing attorneys, producers, and agribusiness professionals informed about legal developments impacting their business. She also writes technical chapters for the National Income Tax Workbook and regular articles for farm publications. In addition to her writing, Kristine speaks to many professionals and producers each year regarding tax and agricultural law topics. She also plans and provides instruction for CALT-hosted seminars, including the annual federal income tax schools.

Kristine teaches AgEds 451, a four-credit agricultural law class to upper-level undergraduate students in the College of Agriculture and Life Sciences. She also regularly collaborates with other agricultural law and tax professionals throughout

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Continued from page 5

the country, including those from the Rural Tax Education Committee, the American Agricultural Law Association, and the Land Grant University Tax Education Foundation. Kristine is licensed to practice law in Iowa and Missouri and is a member of the Iowa Bar Association.

Before coming to ISU, Kristine worked for a legal publishing company and as a practicing attorney. She received her J.D., Order of the Coif, from the University of Texas at Austin and her B.A. in journalism from Iowa State. She grew up on a farm in west central Iowa.

Steve Bohr

Steve began his 30-year financial services career immediately upon graduation from Coe College in Cedar Rapids, Iowa in 1992. He achieved a B. A. degree, Magna Cum Laude, with a double major of Economics and Business Administration.

As a native Iowan, born and raised on his families' farm in nearby Wellman, Iowa his heritage was deeply engaged in agriculture. In 1994, Steve founded Farm Financial Strategies, Inc. (FFS), a program to offer strategies to 'preserve the family farm'.

Today FFS has 13 associates and does business in 7 Midwestern states. While saving estate shrinkage was the original mission, keeping countless numbers of farms in the family has been

the driving force behind day to day operations.

Steve is one of three founding partners in a new firm called Next Gen Ag Advocates, Ltd. Where FFS is positioned to transition operating farms within the family, Next Gen's mission is to match inheriting or retiring land owners with an outside the family producer to operate the farm.

Steve has served as President of Cedar Rapids Association of Insurance and Financial Advisors. He also served on the board of directors for the Iowa FFA Foundation and Coe College's Board of Visitors. He currently writes a popular column on farm transition and succession strategies the Iowa Farmer Today, Illinois Farmer Today and Missouri Farmer Today publications.

Steve is active at his church and owns and operates his family farm operation in southeast Iowa. He is married to his college sweetheart, Jennifer. They are the proud parents of Brody (age 24), twins Baxter and Ayva (age 20).

Gary Peters

Gary graduated from the University of Nebraska College of Business Administration in 1976 and started his career with Deloitte & Touche, a Big Four accounting firm in Omaha, Nebraska. He moved to Spencer and joined

Continued on page 8



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Chuck White
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Continued from page 8

Winther, Stave & Co., LLP in 1978 as a staff accountant. Gary became a partner in 1984 and is now the Firm's senior partner and has been the partner in charge of the Tax Department since 1984. His specialties within the Firm include the preparation of, planning for, and consultations related to business, individual, and fiduciary taxes, retirement planning, assistance in acquiring and selling businesses, mergers and acquisitions, wealth accumulation planning, and general client business consultations. He has assisted in the negotiation and structure in over \$450 million of asset and stock purchases and sales for his clients. He is also responsible for the Firm's monthly continuing professional education programs. Gary has made numerous public speaking presentations for statewide and regional organizations as well as smaller public speaking engagements on various business and tax topics. Gary was born and raised in Nebraska and is still an avid Cornhusker fan and enjoys involvement in family and church activities, golf, and spectator sports.

Jim Higgins

Jim is an accounting graduate of University of Northern Iowa and the President and CEO of Campbell, Higgins, & Mummert, P.C., a public accounting firm, for the past 25 years.

He grew up around Galva, IA which introduced him to the love of a farm and a strong work ethic. Jim expresses the importance and value of volunteering, which has led him to volunteering for multiple organizations. He has served for the YMCA, Spencer Community School Foundation, Spencer Hospital Foundation, and several church boards. In addition, he has served and continues to serve on multiple advisory committees and assisted with many projects that allow him to give back and stay connected with his community.

Brandon Zimmerman

Brandon is an accounting graduate of Northwestern College in Orange City, Iowa and is a manager of Campbell, Higgins & Mummert, P.C., a public accounting firm in Spencer, Iowa. He has worked for the firm for 7 years and greatly enjoys the personal connections he gets to make with local farmers and small-town business owners. Brandon grew up in Mesa, Arizona but is no stranger to the farm life. He spent most of his childhood summers in Sioux Center, Iowa helping his grandparents around their farm. When Brandon isn't in the office, you can find him enjoying a round of 18 holes at the local golf course or spending family time with his wife Cassie, and their rambunctious 4-year-old son, Mason.





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Program Schedule

8:00AM

SHOW OPENS

Enjoy coffee and donuts, Community State Bank

9:00AM

SMU ROOM:

Matt Campbell, "Grain Market Hotspots"

NORTHWESET BANK ROOM:

CPA Panel Discussion

11:00AM

CONCESSION STAND OPEN

12:30PM

SMU ROOM:

Steve Bohr, "Perfect Storm Brewing in Farm Transition"

Northwest Bank Room:

Kristine Tidgren, "2023 Ag Law Updates"

4:00PM

GRAND PRIZE DRAWING

Must be present to win, Farm credit Services of America

Ag Outlook is organized by the Ag Committee of the Spencer Chamber of Commerce.



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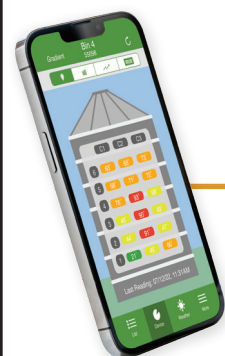
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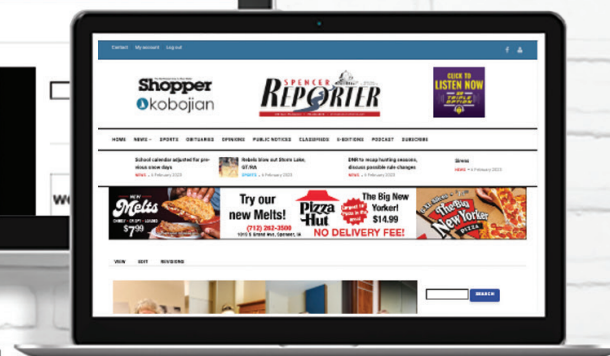
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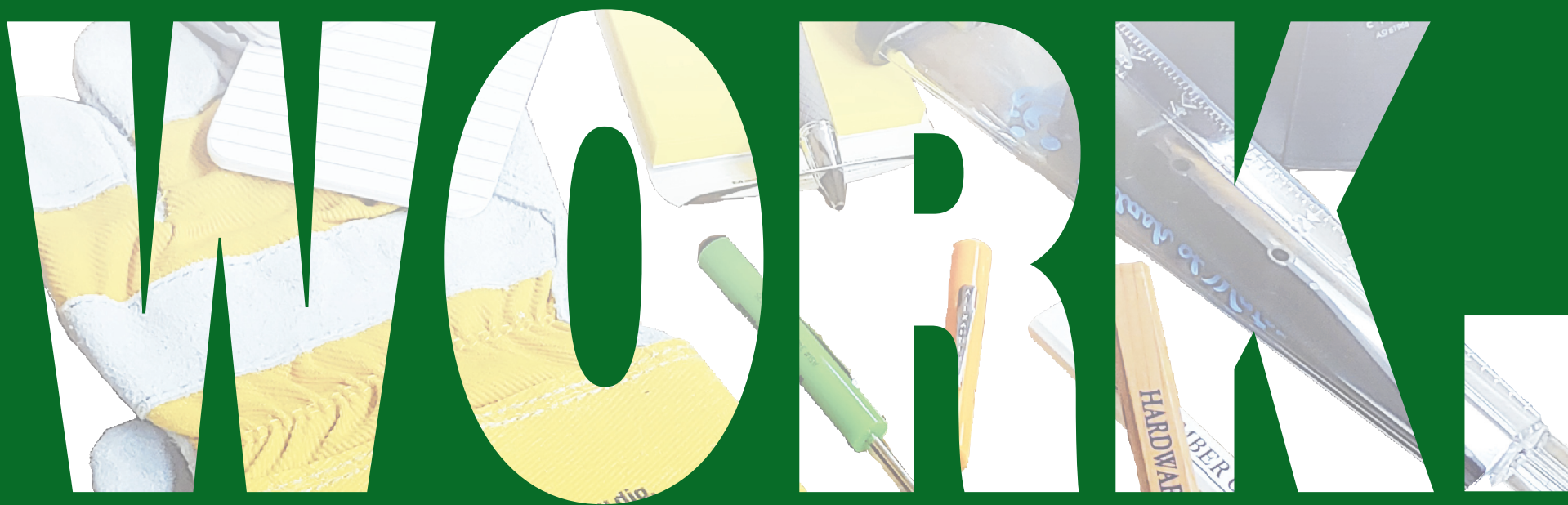
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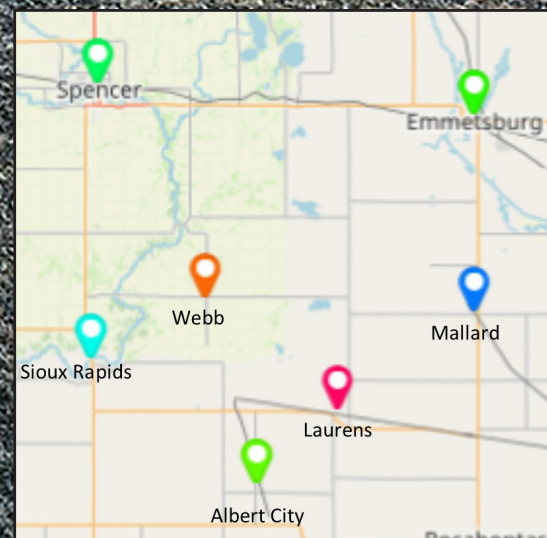
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